DIGITAL GARAGE

CAPABILITY STATEMENT

DIGITALGARAGE.CO.NZ

OUR VALUES

PERSON TO PERSON

Bringing together a diverse group of like-minded individuals is the heartbeat of Digital Garage. Together, we are stronger, and together, we can accomplish far greater successes.

CREATIVE THINKING

The building blocks of a digital nation. We encourage and actively promote creativity as this drives innovation and progress.

ALIGNED GOALS

Whether life, career, or business goals, we are passionate about getting this right. Strong relationships, collaboration, and a meeting of minds are our commitment to you.

ENABLE DEVELOPMENT

We proudly sponsor and aid the development of our people and our customers, ensuring we are an integral part of the growth of the New Zealand Software & Product communities.

SERVICES

DEVELOPMENT & TESTING

- Full Stack
- Frontend
- Mobile
- Integration
- Cloud
- DevOps
- SRE
- Web3
- CMS
- CRM
- Technical Consultant
- Architecture
- Management

DELIVERY & ENTERPRISE

- Product Owner
- Product Manager
- Programme Manager
- Project Manager
- Project Coordinator
- Delivery Manager
- Business Analyst
- UX/CX
- Agile Coach
- Scrum Master
- Change Manager
- Functional Consultant
- Release Train Manager

DATA & ANALYTICS

- Data Analyst
- Data Engineer
- Data Modeler
- Customer Insights
- Report Analyst
- Machine Learning
- Deep Learning
- VR/AR
- NLP
- BI/DW Developer
- ETL Developer
- RPG Developer
- Management

WHY DIGITAL GARAGE

- We're specialists. We specialise in supplying Software Developers, Data and Enterprise professionals for small, medium and large organisations with a strong track record of delivery.

- With 40+ years of combined experience, we understand the sector and skill sets required to navigate your environment and provide quick results.

- One of New Zealand's largest specialist databases of qualified contractors is ready to go.

- Best-in-class referral and recruitment methodology, sourcing for niche talent.

- Our approach is to have a better understanding of you as a customer than most. We continue to supply the best in class customer service, placing contractors to help solve your needs.

- Over 25,000 1st connections with Software Developers, Data and Enterprise professionals.

- Social Media Integrated CRM. Automatic updates to our CRM when the social media profile is updated.

- Bleeding edge advanced sourcing algorithms allow deep searching in GitHub, Facebook, LinkedIn and other social platforms.

- Highly optimised and mobile responsive website that drives traffic to our jobs.

ADDING CONTRACTOR VALUE

1 High calibre Contractors with 24-hour - 2-week start date, so no delays.

2 A single contractor to multiple contractors, even full teams and squads.

3 We work with you to select the right people to ensure harmony and cohesion, allowing for higher productivity.

4 Fixed rates to assist with budget and forecast planning.

5 Project milestone reviews are used to catch issues earlier, take the appropriate course of action, and deliver the intended result.

6 Analysing, assessing gaps, forecasting and planning workforce supply to ensure you have the right people at the right time.

7 Service level agreements to clearly state metrics, responsibilities and expectations with regular reviews.

8 The ability to help de-risk a project and help delivery.

OUR
MARKET
KNOWLEDGE ↗

ENABLE DEVELOPMENT ↗

We prioritise the growth of our people and play a vital role in New Zealand's Software & Product communities. Our account managers and consultants are encouraged to attend seminars, conferences, and industry events to stay updated with trends, which we then share with clients and candidates, acting as a conduit for the industry.

PERSON TO PERSON ↗

Connectivity is key at Digital Garage. We regularly organise "hot topic" events featuring panel speakers and open discussions to explore current trends and share insights across industries. These events provide us with real-time market data, allowing us to refine our business and recruitment strategies.

CUSTOM CRM DESIGN ↗

Our bespoke CRM system tracks market trends, salary data, diversity metrics, and more. It enables us to quickly identify available candidates, their skills, and market rates, ensuring speed to market and positioning us as credible experts.

HI-TECH AWARDS SUPPORTER ↗

As a proud supporter, we gain deeper exposure to market trends through events and closed-door sessions covering investment, legal updates, and talent trends, which our Account Managers actively participate in.

PROUD SUPPORTER OF THE
NZ HI-TECH AWARDS

RCSA MEMBERSHIP & TRAINING ↗

Being RCSA members keeps us informed of recruitment changes, and we leverage training from Seek.co.nz to stay ahead in the technology market.

SUSTAINABILITY

PAPERLESS OPERATIONS

We operate in a completely paperless environment, with all internal documents and onboarding processes fully automated. There are no printers or paper in our office, and training and development, as well as contractor and candidate processes, are conducted entirely online. This eliminates the need to print, scan, or travel, significantly reducing CO2 emissions.

REMOTE-FIRST POLICY

Our remote-first policy ensures that employees have the necessary infrastructure and hardware setups both at home and in the office, minimising the need for travel. When office work is necessary, our building's 5 Green Star rating helps further reduce our carbon footprint while promoting the health and well-being of our team.

SUSTAINABLE AFTERCARE

To reinforce our commitment to sustainability, we provide reusable coffee cups as part of our aftercare service for contractors, candidates, and clients, encouraging waste reduction and keeping sustainability top of mind.

COMMUNITY PARTNERSHIPS

We partner with Digital Future Aotearoa, winners of the 2023 Hi-Tech Award for Best Contribution to the NZ Tech Sector. Through this partnership, we run campaigns for clients to donate unwanted hardware, which is refurbished and distributed to disadvantaged children. This initiative not only supports industry growth but also reduces e-waste, aligning closely with our values.

DIGITAL FUTURE
AOTEAROA

RECYCLE
A DEVICE

BLUE SKY THINKING
DIGITAL GARAGE
CONSULTING

KICKING OFF OUR RECYCLE A DEVICE INITIATIVE!!

Digital Garage aims to save 10 tonnes of total CO2e emissions by getting 50 or more donations in the next 3 months!

DIVERSITY EQUITY AND INCLUSION (DEI)

COMMITMENT TO DEI

We are dedicated to fostering a strong DEI culture within the technology sector, traditionally an area with challenges.

CLIENT COLLABORATION

When a client aimed to enhance diversity in their technology department, they turned to Digital Garage. We worked closely with their hiring managers to implement their DEI roadmap, targeting 33% of DEI candidates in each shortlist.

INCLUSIVE PRACTICES

Our approach includes tracking candidates from underrepresented groups, including Māori and Pasifika, women in technology, and the LGBTQ+ community. We use non-gendered language in our advertising and offer comprehensive support throughout the hiring process, from salary coaching to job offer management.

TIMELY DELIVERY

For each role, we delivered shortlists with qualified DEI candidates within 1-2 weeks, achieving a 75% success rate in placing candidates aligned with our client's DEI objectives.

ONGOING SUCCESS

We have numerous examples of successful DEI recruitment efforts, which we are happy to share upon request.
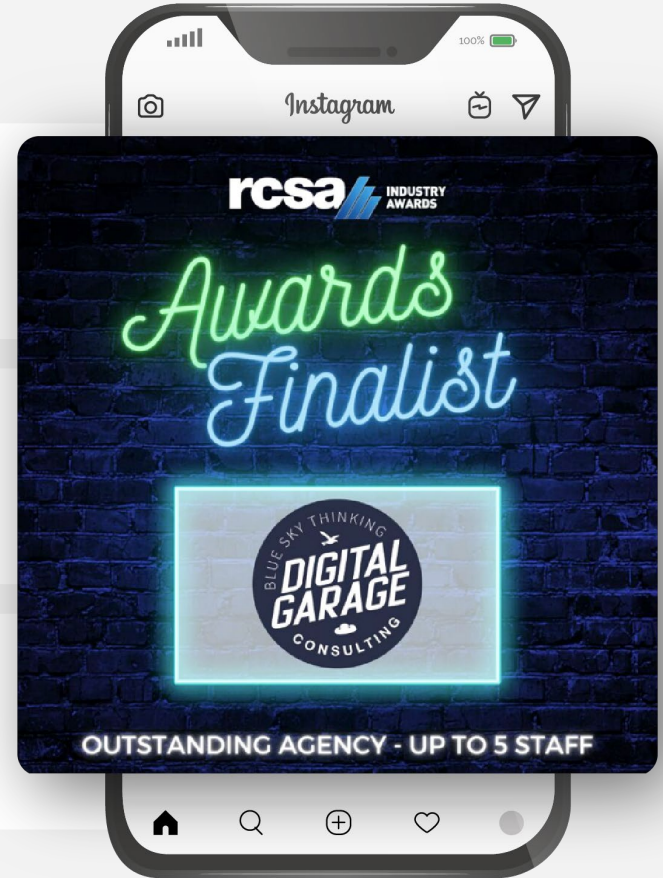
WHAT OUR CUSTOMERS SAY

"
I've worked with Jamie and Mike over the last decade, supporting multiple organisations and supporting me – they know the NZ tech industry and know what great looks like.

"
Digital Garage was really great to work with and was able to secure a Software Developer who had all the experience and technical expertise we required within just a few days.

"
Digital Garage is the No. 1 choice for talented IT professionals to join and facilitate career opportunities. Whether hiring for teams or individuals you get exceptional service.

Instagram

RCSA INDUSTRY AWARDS

Awards Finalist

BLUE SKY THINKING
DIGITAL GARAGE
CONSULTING

OUTSTANDING AGENCY - UP TO 5 STAFF

SOME OF OUR CUSTOMERS

CONTACT US

DON'T BE SHY, SAY HI! ↗

Send us a message, give us a call or drop by for a coffee. We'd love to hear from you.

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